



## Useful Reading

### Leadership

Leadership for Competitive Advantage – *Nick Georgiades and Richard MacDonnell*

The Leadership Engine – *Noel M Tichy with Eli Cohen*

Inspiring Leadership – *John Adair*

The Higher Education Manager's Handbook – *Peter McCaffery*

Aspirations of Greatness (Mapping the Mid Life Leader's Reconnection to Self and Soul) – *Jim Warner*

6 Habits of Highly Effective Bosses – *Stephen E Kohn and Vincent D. O'Connell*

The Path of Least Resistance for Managers – *Robert Fritz*

Executive EQ – *Robert Cooper and Raymond Sawaf*

### Personal Development

Emotional Intelligence – *Daniel Goleman*

The Seven Habits of Highly Effective People – *Stephen Covey*

Authentic Happiness – *Martin E P Seligman*

Positive Psychology – *Alan Carr*

The 'Achilles Syndrome': How to Overcome the Secret Fear of Failure  
– *Petruska Clarkson*

The Inner Game of Work – *W Timothy Gallway*

Quantum Leap Thinking – *James Mapes*

Focusing – *Eugene T Gendlin*

Mega Brain – *Michael Hutchison*



### Coaching At Work

Effective Coaching – *Myles Downey*

Performance Coaching – *Angus McLeod*

Coaching for Performance – *John Whitmore*

Time to Think – *Nancy Kline*

The Mindful Coach – *Douglas K Silsbee*

### Organisational Effectiveness

The Fifth Discipline – *Peter M Senge*

Built to Last – *James C Collins and Jerry I Porras*

From Promise to Performance (A Journey of Transformation at SmithKline Beecham) – *Robert P Bauman, Peter Jackson, Joanne T Lawrence*

The Tipping Point – *Malcolm Gladwell*

### Career Development

The Empty Raincoat – *Charles Handy*

The Brand You 50 – *Tom Peters*

Who Moved My Cheese – *Dr Spencer Johnson*

### Building Partnerships/Resolving Conflict

Power and Love – *Adam Kahane*

Non Violent Communication: A Language of Life – *Marshall B Rosenberg*

Persuasion: The Art of Influencing People – *James Borg*